

# SELLER'S ROADMAP



REAL ESTATE AGENT

**KUNAL SACHDEVA**

Selling your home is one of your most important financial decisions. It's likely you have an emotional investment in your home and selling involves a lot of moving parts. As your Real estate Agent, I'm here to guide you through it.

**Buying**

**Selling**

**Investing**

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@Kunalsrealty

## 01 ESTABLISH A PRICE

Review comparable listings and consider factors such as location, economy, and amenities.

## 02 PREPARE TO LIST

Declutter, clean, and consider home staging. Get professional photos taken for listing.

## 03 MARKETING YOUR HOME

We will list it on the MLS. Use social media, email, signage & networking to find buyers.

## 04 SHOWINGS

An agent will schedule showings. Stowe away valuables, clean and vacate during showings.

## 05 OFFER & NEGOTIATIONS

We will talk through each offers terms. You can accept, reject or counter the offer.

## 06 UNDER CONTRACT

Once you accept, you're under contract! Complete repairs & fulfil all contract terms.

## 07 PRE-CLOSING

The buyer will order an inspection, appraisal, confirm repairs and do a final walkthrough.

## 08 CLOSING

Sign and review all closing documents and hand over the keys. Congratulations!